

RJM Contracting, Inc.

RAYMOND J. MEYERS



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EDUCATIONAL AND PROFESSIONAL DEVELOPMENT

AS Agricultural and Urban Pest Control 1975 NCSU

AA 1974 Valencia Community College

CERTIFIED in all categories of Pest Control by the State of Florida

CERTIFIED Sanitarian by the American Institute of Bakeries

ASSOCIATE CERTIFIED ENTOMOLOGIST by the Board Certified Entomologist Program, Entomological Society of America

CERTIFIED GLPs for Efficacy Studies on Human Health Pests, Syngenta Crop Protection, Inc.

Private PILOT license

National Pest Control Association "Training for Trainers", 1991

EXPERIENCE

- 1998 to Present President, RJM Contracting, Inc., Lake Mary, Florida
Consultant to termite industry. Applied 25+ years experience in the termite control industry to develop a comprehensive inspection and damage analysis process. Performed Experimental Use Product evaluations for major manufacturers under EPA GLP guidelines, 1998 to present.
- 1998 to 2003 President, RJM Sales, Inc., Lake Mary, Florida
- 1996 to 2004 Southeastern Sales Manager, Cypress Sales & Marketing, Inc., Woodinville, Washington
- 1988 to 1996 Field Sales Manager, Van Waters & Rogers, Inc., Pest Control Department, Orlando, Florida
- 1984 to 1988 Sales Representative, Southern Mill Creek Products, Tampa, Florida
District Sales Manager, Southern Mill Creek Products, Richmond, Virginia
- 1983 to 1984 Branch Manager, R.W. Collins, Inc., St. Petersburg, Florida
- 1978 to 1983 Branch Manager, Truly Nolen, Inc., Tampa, Florida
- 1977 to 1978 Branch Manager, R.W. Collins, Inc., Lakeland, Florida
- 1970 to 1977 Lawn Service Manager, American Pest Control/Truly Nolen, Inc., Orlando, Florida

PROFESSIONAL CONTRIBUTIONS

Taught Continuing Education classes at:

Valencia Community College, Orlando, FL, 1976, 1977, 1988, 1990, 1991, 1992

“General Household Pest Control”

“Wood Destroying Organisms”

“Fumigation”

“Update of Termiticide”

“Formulations and Pesticide Safety”

“Crisis Management”

Various in-house and CEU courses upon demand

Hillsborough Community College, Tampa, FL, 1982, 1983

“General Household Pest Control” (2 courses)

“Subterranean Termite Control” (2 courses)

“Lawn & Ornamental Pest Control” (2 courses)

Various CEU courses upon demand

Seminole Community College, Sanford, FL, 1990, 1991, 1992

“Lawn & Ornamental Pest Control”

“Pest Control Techniques”

“Subterranean Termite Control”

Various CEU courses upon demand

Member of **Florida Pest Control Association**

Education and Environmental Concern Committee, 1989,
1990 1991, 1992

Member of **National Pest Management Association**

Insect Control Committee, 1991

Member of **National Association of Forensic Engineers**

Member of **Pi Chi Omega**

On site training programs as consultant, 1996, 1997, 1999. Hands on training program held at existing structures, selected due to the unique construction characteristics. Inspection techniques, analysis of details, selection of equipment and control materials illustrated. How to establish the correct treatment protocol also demonstrated. Effectiveness was evaluated with return visits to track moisture within the structure.

TECHNICAL PRESENTATIONS

1996 - 60th Purdue Pest Control Conference - “Above and Below Grade Foam Treatments.”

1996 - University of Florida Southeast Pest Control Conference - “Termite Inspections Done Right.”

1997 - National Pest Control Conference – Minneapolis, Minnesota - “Tools of the Trade.”

1997 – Kentucky Pest Control Conference – Lexington, Kentucky - “Termite Treatments (Foam and Liquid).”

1997 – Borate Symposium – Atlanta, Georgia - “Borate Treatments.”

1998 - University of Florida Southeastern Conference, “Tool Time” - Gainesville, Florida

1998 – Florida A & M University Annual Workshop, “Tool Time” - Tallahassee, Florida

1999 – Florida Pest Control Association: “Ant Symposium: Equipment for the Field” – Orlando, Florida

1999 – Auburn University Workshop, “Equipment for the New Millennium” – Auburn, Alabama

1999 – Georgia Certified Pest Control Operators Association – “Tool Time” - Perry, Georgia

2000 - Georgia Certified Pest Control Operators Association – “Termite Equipment Update” Perry, Georgia.

2001 – Texas A&M Pest Control Conference – “Correct Termite Inspections” – College Station, Texas

2001 – South Carolina Pest Control Association Winter Conference – “New, Cool Tools” – Columbia, South Carolina

2001 – Northwest Pest Control Association Conference – “Tool Time” – Portland, Oregon

2002 – 66th Purdue Pest Control Conference – “New and Old Construction: The Effect on Termite Management” – Lafayette, Indiana

2003 – Kentucky Pest Control Conference – “21st Century Inspection & Treatment Techniques” – Lexington, Kentucky

2003 – National Pest Management Association – “21st Century Inspection & Treatment Techniques” – Dallas, Texas

2004 – National Association of Forensic Engineer Symposium – “Non-Destructive Structural Investigation” – Washington, D.C.

2004 – Pacific NW Pest Management Conference – “Tools of the Trade” – Mt. Hood, Oregon

2004 – Georgia CPCO Conference – “High Tech Inspections” – Perry, GA

2004 – PCT Ant Summit – “Tools of the Trade” – Atlanta, Georgia

2004 – National Pest Management Association – “Ask the Experts” - Honolulu, Hawaii

2005 - NPMA Southwest Conference – “New Technologies in Termite Control” – Albuquerque, New Mexico

2005 – North Carolina Technicians’ School – “Advancement in Technology”

2005 – NPMA Southern Conference – “New Technologies in Termite Control” – Memphis, Tennessee

2006 – Texas A & M University Annual Pest Control Conference – “Drywood Termites” College Station, Texas

2006 – Hawaii Pest Control Association Annual Learning Conference – “What’s In Your Toolbox?” – Honolulu, Hawaii

2006 – Association of Structural Pest Control Regulatory Officials – “Applied Technology and Pest Management” – Charleston, SC

1996 – Present - Continuous Education Training programs in various states including Alabama, Florida, Tennessee, North & South Carolina and Georgia.

PUBLICATIONS

Smith, Eileen and Ray Meyers, 1992. Aircraft Pest Control: The Plane Truth. Pest Management 11(3): 6-15.

Yaxley, P.E., C.S.P., W.T., William C. Bracken, P.E. and Raymond Meyers. 2004. Forensic Engineering Analysis and Test Protocols of a Minimally Invasive Wood Test Device. Journal of National Academy of Forensic Engineers. 21(1):103-109

NOTEABLE STRUCTURAL CONSULTATIONS

Forensic structural evaluations –

2000 – Sears Pest Control, various residential structures

2000 - City of Orlando, Leu House Museum, Leu Gardens, Orlando, Florida

2001 – Coachman Crossings, Clearwater, Florida

2001 – Sonni, Anshok, residence, Sebring, Florida

2002 – Mission San Luis Rey, San Diego, California

- 2002 – Buchanan, Marcus, residence, Phoenix, Arizona
- 2003 - Orange County Courthouse, Los Angeles, California
- 2004 – Railroad trussel, bridge, in collaboration with Texas A & M University, Houston, Texas
- 2005 – Patriot American, commercial building, in collaboration with University of Georgia, New Orleans, Louisiana
- 2005 – Virginia Intermont College, Bristol, Virginia
- 2007 - Virginia Intermont College, Bristol, Virginia